



NORTH TAHOE PUBLIC UTILITY DISTRICT

DATE: October 14, 2014

ITEM: E-8

FROM: Park and Facilities Department

SUBJECT: Tahoe Adventure Company Concession Agreement

RECOMMENDATION: Authorize General Manager to Execute Agreement with Tahoe Adventure Company for a North Tahoe Regional Park Concession.

DISCUSSION:

The previous agreement with Tahoe Adventure Company expired May 15, 2014. This agreement is for concession activities year-round in the North Tahoe Regional Park (NTRP). Staff recommends offering the contract with an initial three year term from November 1, 2014 through October 31, 2017 with the possibility of two three-year extensions at the discretion of the District.

The concession agreement was reviewed by the Recreation Committee at its meeting on October 9, 2014. The Committee recommends moving forward with the agreement.

Permitted concession activities within the Agreement are:

- Summer Camp Programs, guided services, cross country and snowshoe tours and nature tours. Sale of Vendor specific related items such as trip photos, DVDs, videos, t-shirts, hats and nonalcoholic beverages and light snacks.
- Guided Hiking Tours utilizing NTRP and other locations in the District.
- Teambuilding programs for youth and corporate groups utilizing NTRP (examples include but are not limited to Orienteering, hiking, biking, snowshoeing, Lawn Olympics, etc.)
- Winter snow shoe and Teambuilding programs in NTRP.
- Transportation Shuttle service between North Tahoe Regional Park and lakeside parking area, and other areas within NTPUD service area as mutually agreed upon by NTPUD and Concessionaire.

Use of and Reservations for additional North Tahoe Regional Park facilities (e.g. Ramada, Ball fields, etc.) must be arranged through the District offices. Pricing reflects the locals rate.

The concession does not include any operation of parking areas or the collection of parking fees. Concessionaire clientele will be required to pay the District directly for parking. The Concessionaire will be allowed two (2) parking spaces in the park during

activities. This does not include busses or shuttles, which will be paid at the established rate.

FISCAL ANALYSIS: The District will receive \$2,000 payable in increments of \$1,000 on November 1st and April 1st annually. No percentage of gross sales will be paid to the District.

ATTACHMENTS: None

MOTION: Approve Staff Recommendation.

REVIEW TRACKING:

Submitted By: _____
Tracey Towner
Park and Facilities Manager

Approved By: _____
Paul A. Schultz, P.E.
General Manager/CEO

Reviewed By: _____
Larry Marple
Chief Financial Officer

Reviewed By: _____
Neil A. Eskind
District Counsel